

# Exporting n a shifting world





November 4th 2019 Grand Hyatt Athens

## 12.30 REGISTRATION

#### 13.00 WELCOME ADDRESSES

**Elias Spirtounias**, Executive Director, American-Hellenic Chamber of Commerce **Nikolaos Bakatselos**, President, American-Hellenic Chamber of Commerce **Geoffrey Pyatt**, U.S. Ambassador to the Hellenic Republic

#### **OPENING REMARKS**

**Kostas Fragogiannis**, Deputy Minister for Economic Diplomacy and Openness, Ministry of Foreign Affairs\* **Giorgos Filiopoulos**, President & CEO, Enterprise Greece\*

#### **TradeUSA OVERVIEW**

Dina Athanasiou, TradeUSA Head, American-Hellenic Chamber of Commerce

# 13:30 MAPPING OF THE U.S. MARKET & CONSUMER SHIFTING PREFERENCES

Opportunities & Threats for Greek Companies

Dimitris Karavasilis, Founder & CEO, DK Marketing & Idea Monkeys

### 14.00 SESSION I: HOW DIGITALIZATION IS CHANGING EXPORTS

Digital Tools for the Growth of Exports & Blockchain Technology in Supply Chain Management Angelos Galanakis, Head of Sales Greece, Bulgaria, Cyprus & Malta, Google Dr. Georgios Sarantavgas, Director, Standards & Solutions, GS1 Association Greece Haris Linardakis, Cloud Leader, IBM Greece and Cyprus Kostas Nikou, Blockchain Expert, Alpha Estate - Denis Avrilionis, Founder, Compellio

#### 15.00 LIGHT LUNCH

#### 16.00 SESSION II: FROM THE GREEK FARM TO THE U.S. TABLE

Nikolaos Katopodis, CEO, North Shore Farms

Demetrios Kafchitsas, President & CEO, Pan Gregorian Enterprises & JetSet Communications

Aris Kefalogiannis, CEO, Legendary Food

Costas Mastoras, President, Optima Foods

**Dionisis Grigoropoulos,** President, Greek Cold Storage & Logistics Association *Moderator: Dimitris Karavasilis, Founder & CEO, DK Marketing & Idea Monkeys* 

# 17:00 SESSION III: DOING BUSINESS IN THE U.S.

The SelectUSA Program

Keith Silver, Commercial Counselor, Embassy of the United States of America

# U.S. FDA Compliance

**Allen Sayler**, Senior Director of Food Consulting Services, EAS Consulting Group Food Safety, Audit and Certification Services

**Fragkiskos Mavrogenakis,** Chief Officer of Food Safety Sector, Swiss Approval *The U.S. Tax and Legal Framework* 

**Dr. Chris Holidis,** President, C & J Global Consultants LLC (U.S. Tax Experts)

The importance of global barcoding standards

Dimitris Christou, Director, Market Development, GS1 Association Greece

Credit Insurance: A useful supportive tool

**Grigoris Stamatopoulos,** Director General, Export Credit Insurance Organization

## 18:00 ONE-ON-ONE DIALOGUE

**Konstantinos Skrekas**, Deputy Minister, Ministry of Rural Development and Food **Elias Spirtounias**, Executive Director, American-Hellenic Chamber of Commerce

## 18:30 NETWORKING | COCKTAIL RECEPTION

